### EXPENSES

<table>
<thead>
<tr>
<th></th>
<th>Program Expenses</th>
<th>Management and General</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program Grants</td>
<td>$ 7,099,645</td>
<td>$</td>
<td>$ 7,099,645</td>
</tr>
<tr>
<td>Payroll</td>
<td>385,822</td>
<td>179,272</td>
<td>565,094</td>
</tr>
<tr>
<td>Marketing</td>
<td>38,403</td>
<td>38,403</td>
<td>38,403</td>
</tr>
<tr>
<td>Postage and Shipping</td>
<td>45,895</td>
<td>39,415</td>
<td>85,310</td>
</tr>
<tr>
<td>Bank and Merchant fees</td>
<td>83,348</td>
<td>3,908</td>
<td>87,256</td>
</tr>
<tr>
<td>Advertising</td>
<td></td>
<td>50,355</td>
<td>50,355</td>
</tr>
<tr>
<td>Insurance</td>
<td>171</td>
<td>105,862</td>
<td>106,033</td>
</tr>
<tr>
<td>Rent</td>
<td>41,719</td>
<td>11,760</td>
<td>53,479</td>
</tr>
<tr>
<td>Supplies</td>
<td>1,076</td>
<td>4,278</td>
<td>5,354</td>
</tr>
<tr>
<td>Professional fees</td>
<td></td>
<td>23,150</td>
<td>23,150</td>
</tr>
<tr>
<td>Utilities</td>
<td>759</td>
<td>16,858</td>
<td>17,617</td>
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<tr>
<td>Travel</td>
<td>2,693</td>
<td>710</td>
<td>3,403</td>
</tr>
<tr>
<td>Repairs and maintenance</td>
<td>2,184</td>
<td>1,303</td>
<td>3,487</td>
</tr>
<tr>
<td>Taxes and Licenses</td>
<td>902</td>
<td>3,867</td>
<td>4,769</td>
</tr>
<tr>
<td>Dues and subscriptions</td>
<td>555</td>
<td>314</td>
<td>869</td>
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<tr>
<td>Total expenses</td>
<td>$ 7,664,769</td>
<td>$ 479,455</td>
<td>$ 8,144,224</td>
</tr>
</tbody>
</table>

### REVENUE

<p>| | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Gifts and contributions received</td>
<td>9,916,170</td>
</tr>
<tr>
<td>Investment income</td>
<td>4,184</td>
</tr>
<tr>
<td>Total revenue</td>
<td>$ 9,920,354</td>
</tr>
</tbody>
</table>
Program Expenses

- Social Welfare Programs: 78%
- Education Programs: 17%
- Environment Programs: 3%
- Self Employment Programs: 1%
- Healthcare Programs: 1%
Social Welfare Programs: 88%
Environment Programs: 5%
Education Programs: 3%
Self Employment Programs: 2%
Healthcare Programs: 2%
Social Welfare Programs: 88%